HuBstart Paris®
THE CARGO CHAMPION

Set a short distance north of Paris, in the départements of Seine-et-Marne, Seine-Saint-Denis and Val d’Oise, Hubstart Paris® is now one of the major growth and employment hubs in France, employing 260,000 people in the private sector alone. Its focal point is Paris-Charles de Gaulle international airport. This makes it an open gateway to markets throughout France and Europe – and, for cargo businesses, an outstanding location on every level.

EUROPE AND THE WHOLE WORLD WITHIN EASY REACH

Paris-Charles de Gaulle airport and the Paris region as a whole stand at a vital strategic crossroads for European businesses. The very high density of its catchment area makes it Europe’s number one population centre, with 11.7 million inhabitants. Complementing the site’s exceptional air links (which put 360 million potential customers with a two-hour flight radius) is a wealth of road and rail links, which allow fast access to the key European markets for people as well as cargo.

Air freight now plays a vital role in fostering economic exchange and competitiveness between the countries of Europe – and Paris Region has, in Paris-Charles de Gaulle airport, the most efficient hub in Europe.

Practically every country and every large city in the world has air links to Paris. This is a particularly decisive advantage for export businesses in the Paris Region, but also for investors who are looking to set up in France and reach into the European marketplace.

An ambitious €2.7 billion investment programme was carried out between 2005 and 2010, and has made us the leading airport group in terms of efficiency and the quality of our services, economic performance and the management of the site itself.

Pierre GRAFF,
CEO, Aéroports de Paris
PARIS–CHARLES DE GAULLE, THE HIGHEST PERFORMING SITE IN EUROPE

An incomparable gateway for trade between the major economic and tourist regions, Paris–Charles de Gaulle airport is the vital connection between intercontinental, European and domestic networks. It handled nearly 58 million passengers in 2009, making it the sixth busiest airport in the world. On the freight side, it handles over two million tonnes of cargo and mail (50% of which are carried by passenger aircraft), which makes it number one in Europe, and fifth of all the airports in the world (according to ACI figures).

PARIS–CHARLES DE GAULLE AIRPORT

KEY STATISTICS (2009)

LOCATION
30km north-east of Paris

OVERLAND TRANSPORT LINKS
TGV station – 2 RER stations – European road network hub

OPENING HOURS
24 hours a day, 365 days a year

TOTAL AREA
3,257 hectares

AREA DEDICATED TO CARGO
300 hectares, 50 hectares of floor space, and 69 loading bays reserved for cargo

NUMBER OF RUNWAYS
4

WORLD DESTINATIONS
320

PASSENGERS
57.9 million

CARGO AND MAIL
2.05 million tonnes

LAND AVAILABLE FOR DEVELOPMENT
136 hectares
Thanks to its technical and operational abilities, and the number of its potential connections between medium and long haul flights, Paris-Charles de Gaulle is seen today as the highest performing airport in Europe. It currently handles flights by 168 airlines, with a total of more than 518,000 every year.

The number and standard of its runways, as well as the large selection of land available for development, have enabled it to develop a triple hub that’s unlike anything else in Europe, comprising Air France-KLM, FedEx and La Poste. It combines and interlinks passenger airline and freight airline networks with the FedEx and La Poste networks, thereby offering services to 320 destinations from Paris-Charles de Gaulle.

**EUROPE’S LARGEST HUB**

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**THE AIR FRANCE-KLM HUB**
(PART OF THE SKYTEAM ALLIANCE)
The world’s number one cargo lifter measured in tonnes-kilometres, and the world leader in medium and long haul flights, Air France Cargo carried 1.464 million tonnes of cargo in 2009, primarily via Paris-Charles de Gaulle. Its ultramodern, 13-hectare G1XL freight terminal (G1XL stands for Gare 1 Extra Large) gives it a significant competitive edge, and opens up real opportunities.

**MAIN HUB FOR FEDEX’S EUROPE, MIDDLE EAST, INDIA AND AFRICA OPERATIONS SINCE 1999**
The leader in international express delivery, FedEx has chosen Paris-Charles de Gaulle as the base for its most important hub outside the USA, with 110,000 sq.m of floor space – including 72,000 sq.m dedicated to mail and parcel sorting, with a capacity of 61,500 items an hour. More than 1,900 people work at the facility, which processes some 1,200 tonnes of parcels in an average day.

**ONE OF THE BUSIEST POSTAL HUBS IN EUROPE**
This is the base for operations by Chronopost and Europe Airpost, a subsidiary of La Poste.
Within its perimeter or its immediate surroundings, Paris-Charles de Gaulle airport is home to every link in the cargo value chain:

- The Air France-KLM group,
- The other passenger airlines and all cargo operations that provide the option of carrying freight in the holds of passenger or freight aircraft,
- In addition to FedEx, a wealth of other systems integration and express delivery specialists (such as DHL, TNT, UPS, SODEXI),
- Chronopost and Europe Airport,
- 11 of the world’s 15 largest global logistics brands: DHL, Nippon Express, Kuehne + Nagel, Schenker, Yusen Air & Sea, Kintetsu World Express, Panalpina, Expeditors, UPS, SDV and UTI,
- Renowned handling agents, including world leader WFS.

Every participant in the cargo chain is a member of the Paris Airports Comité Interprofessionnel Fret (CIF), and automatically enjoys the benefits of its business network.

AIR FRANCE CARGO: KEY FACILITIES AT PARIS-CHARLES DE GAULLE

Air France Cargo has two freight terminals and one specialist facility for perishable goods at Paris-Charles de Gaulle. It’s at this base that the airline has 95% of its operations.

In its technological specifications and sheer size, G1XL (Gare 1 Extra Large) is one of the highest performing freight terminals in the world, and the freight hub for Air France Cargo. G1XL is a pioneer in its use of technology, with developments such as automatic guided trucks, radio-controlled lifting equipment and RFID chip identification on pallettes, and it allows Air France Cargo to give customers a broad range of services and time efficiencies.

The airline’s second terminal is equipped with a sorting facility for small parcels sent by express, and can handle up to 6,000 every hour. Finally, the perishable goods terminal handles 40,000 tonnes of merchandise a year, in conditions that ensure the strictest fulfilment of today’s hygiene regulations.
OUTSTANDING FACILITIES FOR CARGO

Thanks to its first-class facilities, Paris-Charles de Gaulle airport and its surrounding area have an annual cargo handling capability of around 3.5 million tonnes, with its current flow standing at 2 million tonnes of cargo and mail. Its winning performance is founded on an exceptional handling capability at the aircraft themselves, backed up by ‘on-airport’ and ‘off-airport’ logistical platforms that are modern, varied and highly efficient.

CARGO INFORMATION NETWORK

Launching in 2011, this is an electronic platform that will act as an all-in-one interface between the IT systems of cargo handlers and that of the customs service. Its computerised communications system will simplify the exchange of data between the various participants in the cargo chain, speed up cargo handling on the ground, and improve tracking. It will be a major competitive advantage for the Paris-Charles de Gaulle hub.

E-FREIGHT

IATA e-freight is an industry-wide scheme that aims to reduce the use of paper documents in the air freight supply chain, by moving to a simpler, paper-free, electronic environment. The scheme involves airlines, shippers, freight forwarders, ground handling agents and customs authorities. France is one of 30 countries – and Paris-Charles de Gaulle one of 310 airports – signed up to the scheme.
FAST AND EFFICIENT CUSTOMS CLEARANCE

On-site customs clearance is carried out 24/7 – even on Sundays and public holidays. The spirit of cooperation and partnership with businesses is symbolised by the hub’s Opérateur Économique Agréé (OEA) status, which is recognised throughout Europe and the rest of the world. This status is the guarantee of:

- personalised checks, depending on the level of accreditation
- support for businesses and guidance on the rules governing customs procedures.

Customs formalities are becoming virtual, thanks to the European e-customs system and its French counterpart DELT@, which bring several benefits:

- a faster customs process
- simpler customs formalities and easier trading
- more secure trading

Every year, Roissy customs service handles nearly 1.3 million customs declarations for goods with a high added value and perishable goods that need to be delivered within a very short time frame. To make customs clearance quick and easy, it provides cargo handlers with reliable, economic, round-the-clock electronic customs clearance (delt@), and procedures that are tailored to the needs of each company.

Launched in 2009, the new delt@-X virtual customs system brings automated customs clearance to the express freight process. It also assists companies in obtaining Opérateur Économique Agréé (OEA) accreditation, which is a European mark of efficient and secure customs clearance that’s also recognised on a global level.

Along with all the various economic participants, the customs service is a full partner in the defining projects assuring the success and competitiveness of the Roissy and Le Bourget airport hub, and the surrounding economic zone – projects such as Hubstart Paris® and the Cargo Information Network (CIN).

Dominique LABICHE,
Inter-regional Director, Roissy Customs
HUBSTART PARIS® – AN OUTSTANDING PLACE TO SET UP BUSINESS

And it’s not just about Paris-Charles de Gaulle airport. The reason Hubstart Paris®, based in the départements of Seine-et-Marne, Seine-Saint-Denis and Val d’Oise, is expanding its global sphere of influence is also down to its other major strategic facilities:

- Paris-Le Bourget airport, Europe’s leading airport for executive travel
- Two exhibition parks, Paris Nord Villepinte and Paris-Le Bourget
- Major commercial districts such as Mitry-Mory, Roissyparc International and the Tulipes district at Gonesse, Garonor, Roissypole, Sogaris and Paris Nord 2 International Business Park

- And then, of course, there’s the dense concentration of road, motorway and rail networks.

Several hundred international businesses have already set up in the Hubstart Paris® airport zone, attracted by a development potential that’s as varied as it’s competitive: logistical platforms, premises, commercial districts, industrial estates and many other features.
THE HOME FOR PROJECTS WITH AMBITION, COMMITTED TO SUSTAINABLE DEVELOPMENT

To support the hub’s economic development strategy, the French government and local governing bodies have launched several enhancement schemes that fit into the larger regional development process and the Grand Paris urban renewal plan.

Regarding transport, two strategic aims stand out:
• The boosting of public transport provision by improving existing infrastructures, and through the CDG Express Paris–Roissy project – a forthcoming automated train service between the Paris region’s key economic hubs
• The development of a European high-speed rail freight network: the Euro-Carex project.

Several other major projects are also underway: the doubling in size of the Paris Nord Villepinte [Viparis] international exhibition park, the launch of the Aerotropolis Europe association, the construction of a World Trade Center (WTC – Roissy–Paris CDG) in the immediate vicinity of the airport, and the construction of a shopping mall [Aéroville] at Paris–Charles de Gaulle airport itself.

Numerous business estates tailored for international companies are currently being built or expanded – places like Roissyparc International at Roissy-en-France, the Sud CDG international district, the business estate at Le Bourget airport, the Tulipes district at Conesse, the site under development at Gonesse-Roissy, and more. Several of these projects will allow economic development to take place within a sustainable framework, taking due care of the natural environment and local living space.

Paris–Charles de Gaulle airport has ISO 14001 certification, and handles the new generation of cleaner freight aircraft. In addition, all new constructions put up at the airport are built to HQE [high environmental quality] guidelines – for example, cargo and logistics facilities such as the new freight terminal at Paris-Charles de Gaulle. Aircraft taxiing has been optimised by Aéroports de Paris, and there’s a growing range of ‘eco’ activities.

Finally, the airport will soon have its own sustainable development charter, the black-on-white result of a major local consultation process.
Carex phase 1 (starting 2015)
Carex phase 2 (starting 2018)
Carex phase 3 (starting 2020)

**Euro-Carex**

Euro-Carex is a project drawn up to enhance air/rail compatibility on an European scale. Where conditions are suitable, it aims to move cargo to the high-speed rail network rather than carry it on short and medium haul flights. Euro-Carex brings together the national Carex structures based at Paris, London, Amsterdam, Liege and Lyon, and discussions are currently under way with Germany.

> www.eurocarex.com

Many of the world’s biggest names in air freight are heavily involved in the project: Aéroports de Paris, FedEx, UPS, TNT, Groupe La Poste, Air France Cargo and WFS are all members of Roissy Carex. The project will give air freight companies the option of substituting rail transport for short and medium haul air freight or road haulage, an initiative that would have clear environmental benefits.
MORE THAN 20 PUBLIC AND PRIVATE SECTOR PARTICIPANTS IN THE GRAND ROISSY SCHEME HAVE TEAMED UP FOR A COMMON GOAL: TO ACTIVELY PROMOTE THIS BUSINESS HUB AND OPEN UP THE GATES TO MARKETS ACROSS FRANCE AND THE REST OF EUROPE.

Starting with a single point of contact, the partners of Hubstart Paris® offer you a comprehensive package of free and tailored services to meet your requirements and support you in your decision-making process:

- The development agencies and chambers of commerce and industry across Paris and the Paris Region can support and assist you in setting up and expanding
- Aéroports de Paris and the economic development agencies can assist your establishment or explore the property development options with you at Hubstart Paris®
- Datagora, the Paris-Charles de Gaulle airport hub resource centre can show you the wealth of local opportunity in a multimedia facility
- And, more generally, all of the partners of Hubstart Paris® are ready to help you according to your development needs.

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HUBSTART PARIS®, A BUSINESS NETWORK TO BOOST YOUR GROWTH

With the technical support from:
The partners of Hubstart Paris® offer a package of free and tailored services:

- To inform you about markets, taxation, and purchase or hire rates,
- To advise you in the search for office space, commercial premises, storage facilities or land, financing and grants, and local regulations,
- To support you in setting up technological and commercial partnerships, gaining access to public bodies, recruiting, relocating overseas staff, and finding partners, suppliers, subcontractors etc.

**YOURS CONTACTS**

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